



**DEL MONTE FOODS INC.**

Credit Department  
375 North Shore Blvd.  
Pittsburgh, PA 15212  
Phone: (412) 316-3733

### Confidential Credit Application

**Directions:** A confidential credit application must be completed by all businesses requesting an open line of credit with Del Monte Foods and annually for established accounts. All fields must be completed or the application will be returned for additional information. We gladly accept credit information sheets, providing all information requested on our credit application is included. Missing information must be added to the credit application. If a credit information sheet is provided, page 2 of the credit application will need to be signed.

<b>Business Type</b>	Retail <input type="checkbox"/>	Produce <input type="checkbox"/>	Club/Mass Merchandise <input type="checkbox"/>	Private Label <input type="checkbox"/>	Food Ingredients <input type="checkbox"/>
	Sundry <input type="checkbox"/>	Foodservice <input type="checkbox"/>	Military Distributor <input type="checkbox"/>	Wholesale <input type="checkbox"/>	Export <input type="checkbox"/>
<b>Customer Information</b>	<b>Invoice Method</b>			<b>Payment Method</b>	
	EDI Capable: <input type="checkbox"/>	Invoices sent via EMAIL: <input type="checkbox"/>	Invoices sent via US MAIL: <input type="checkbox"/>	ACH/EFT capable: <input type="checkbox"/>	Customer will remit payment via EFT: <input type="checkbox"/>
Monthly credit requirements:			Fed Tax ID# :	D&B # :	
Legal Company Name:					
Doing Business As:					
Physical Address:					
Invoice Mailing Address:					
Chief Financial Officer :					
Ph#:	Ext	Fax#:	Email:		
Accts Payable Contact:					
Ph#:	Ext	Fax#:	Email:		
EDI Contact:		EDI Ph#:	EDI Fax#:		
<b>Banking Information</b>					
Bank Name:			Bank Contact:		
Acct #:		Phone #:	Fax #:		
Credit Facility Bank:			Credit Facility Contact:		
Account #:		Phone #	Fax #		
<b>Supplier References</b>					
Reference 1 :			City :	State :	
Phone :	Fax :	Email :			
Reference 2 :			City :	State :	
Phone:	Fax:	Email :			
Reference 3:			City :	State :	
Phone:	Fax:	Email :			

**A signature / title / date is required at the bottom of page 2.**

## Del Monte Foods Inc. Credit Application

The undersigned (Buyer) hereby certifies that all of the information on this Credit Application is true and correct as of the date signed. Further, Buyer acknowledges that it has made said representations for the purpose of obtaining credit from Del Monte Foods (Seller) and in return for the extension of credit Buyer, intending to be bound legally, agrees to Del Monte's terms and conditions of Sale and the following points:

### Changes to the information presented on the application

In the event a change occurs in the information as presented on the application, Buyer shall immediately notify Seller in writing of such change(s).

### Confidentiality of Financial Reports

Del Monte requires periodic financial reports be provided for review, as a condition of establishing or continuing credit availability. Del Monte will maintain this information in strict confidence for internal credit department use only.

### Credit Availability

Del Monte reserves the right to change credit terms and credit availability at any time without notice to you. All decisions about credit terms and credit availability are at the sole discretion of Del Monte.

### Payment Terms

Del Monte May offer a cash discount as an incentive for prompt payment performance. The offer of a cash discount is at the sole discretion of Del Monte. Payments made beyond the terms offered or payments mailed to an address other than the address instructed on the Del Monte invoice do not qualify for the cash discount. Only the payment terms offered by Del Monte will be acceptable. Payment terms may not be changed by purchase order without express written permission from Del Monte's credit department.

### Post Audit Claims

Del Monte's policy requires submission of claims within 24 months of the expiration of an offering, except transportation/logistics claims which must be presented within 9 months of invoice date. You agree that all claims must be fully documented and presented to Del Monte within 24 months of the expiration of the offering, and within 9 months of invoice date for transportation/logistics claims. Claims presented beyond this date cannot be accepted.

### Authorization to Release Credit Information

You have provided bank and trade references to encourage Del Monte to provide credit privileges. Del Monte will contact banks and suppliers to obtain credit history. You authorize the release of this information to Del Monte.

### Customer Agreement

By signing this form, you agree with the conditions as stated. Terms other than as set forth herein are expressly rejected unless agreed to in writing by Del Monte. You also represent that the information you provide is true and correct.

### Collection Matters

You agree to pay interest, which will accrue on any past due balance at the rate of 1.5% per month (18% APR) or the maximum amount permitted under applicable law. Buyer agrees to all costs of collection, including attorney fees.

The foregoing terms and conditions, in addition to those represented on the reverse side of each of Seller's invoices, constitute a complete contract between the parties. No verbal agreement, guaranty or promise of any kind other than those embodied in these Terms and Conditions and the Terms and Conditions of seller's invoice will be valid unless confirmed in writing signed by an authorized officer or employee of Seller. Seller objects to and rejects any modifications of this document by Buyer and all additional or different terms included in Buyer(s) purchase order or any other document.

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

→ **Authorized Signature** \_\_\_\_\_

**Please attach your current and prior years' financial statements, including balance sheet and income statement.  
Del Monte Foods Inc. is willing to sign confidentiality agreement if necessary.**